



Elisa Imperatrice

🏠 Via Borgo Nuovo 50 H, Villastellone (TO), Italy

☎ +39 340 6835388

✉ elisa@imperatrice.to.it

Birth date: 17/07/1990

Driver's license B

Objective Overview

Since I have a linguistic and economic background, I am seeking a position in an international company and I would like to work in the import-export industry. I am willing to go on business travels, also in a foreign country, and to move near the work location.

Education

- **Master's Degree** 2015 – 2017
Language and Management to China
Ca' Foscari University, Venice (Italy)
Final mark 110/110
I learned mandarin Chinese for business (import-export, foreign enterprises), economics basics (finance, accounting, management, marketing) and international business law. The courses were taught in Chinese and English.
Degree thesis: "Brand Protection in China in the Era of E-Commerce".
- **Overseas Program** 2016
Capital Normal University, Beijing (China)
I attended an advanced Chinese Language course (level C1), and marketing and trade geography classes. All the courses were taught in Chinese.
- **Bachelor's Degree** 2009 – 2015
Languages and Cultures of Asia
University of Turin (Italy)
- **Chinese Language Course** 2012
Beijing Language and Culture University, Beijing
- **High School Diploma in Foreign Languages** 2004 – 2009
N. Bobbio High School, Carignano, Turin

Motivating Force

I love everything concerning China and Asia in general, and I am strongly interested in the international market. I would like to use my knowledge and competences to bring added value to the company and gain experience, in order to grow professionally.

Working Experience

- **University Tutor (back-office)** 2017
Orientation and Tutoring Office, Ca' Foscari University, Venice
I provided information to students and administrative support, such as data checking, student selection procedures and web page updating. Furthermore, I contributed to the organization of events and seminars.
- **Tutor for Chinese Students** 2016
School for International Education, Ca' Foscari University, Venice
I supported teachers during Italian language classes for Chinese students, by providing integrative activities and practical exercises. I used Chinese language to communicate with the students.
- **Promoter** 2011 – 2012
Promoveo Italia, Turin
I promoted and registered the sales of products in supermarkets.
- **Sales Assistant** 2011
L'Erbolario, Moncalieri, Turin
My work involved customer service and inventory management.
- **Travel Agent** 2011
Nuovo Decimo Parallelo Agency, Turin
I completed an internship as travel agent during which I made customized travel packages by using specific IT resources. I managed relations with customers, hotels and tour operators.

Key Skills

Languages

Italian: native speaker

Chinese

C1

English

C2

Spanish

B2

French

B1

Japanese

A1

Relational Competences

- Good **communication skills** and inclination towards **team working**, developed while making group projects at university and while collaborating with colleagues on the organization of seminars and events.
- **Ability to deal with customers**, acquired thanks to my experience as promoter, sales assistant and travel agent.
- Excellent **adaptation in multi-cultural environments** and **flexibility**, both gained through several experiences in foreign countries. Moreover, I took part in the **Buddy Program** promoted by Ca' Foscari University, during which I provided support to Chinese students, helping them with practical issues.

Organizational Skills

- Good organizational and management skills, **results-orientation** and ability to organize the work in order to reach specific **targets**.
- I attended the **Competency Lab**, which is an initiative organized by Ca' Foscari University aimed at helping people develop and enhance their transversal key competences.

Technical Skills

Windows | Mac OS | Excel | Word | Power Point | Adobe Reader | Internet | E-mail | Social Networks (Facebook, Twitter, Instagram, Pinterest, LinkedIn) | WeChat | E-commerce platforms (Amazon, AliExpress, Taobao, Tmall, Etsy, Fancy) | Dropbox | Google Drive | Alipay

Certificates and Courses

- ECDL Certificate
- HSK Level 4 (obtained in 2014)
- IELTS Level 7.5 (obtained in 2015)
- General training on health and safety issues at work

Interests

I love to organize travels, especially in Asia, and to immerse myself in different cultures and realities. I am fond of Asian, fantasy and sci-fi literature. I like to go running early in the morning and exercise.

The present curriculum vitae is available also in Italian language at this link:
<https://www.dropbox.com/sh/288vev5jui7izif/AADDlyJbS-zdHr40HYZKD45wa?dl=0>

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